

Small, Women and Minority-Owned Business Interests Free Workshop

Marketing IT Products and Services to the Commonwealth: Keys to Boosting Sales

Wednesday, April 19, 2006

9:00 a.m. - 12:30 p.m.

Richmond Marriott, 500 E. Broad St.

Join the Virginia Information Technologies Agency, the Virginia Department of Minority Business Enterprise, and Northrop Grumman Corporation to learn more about doing business with the Commonwealth and the state's proposed public-private IT partnership.



Welcome

Secretary of Technology Aneesh Chopra

Secretary of Administration Viola Baskerville

Northrop Grumman President of Commercial, State and
Local Group Hugh Taylor

- Learn marketing tips
- Meet procurement experts
- Panel discussion, Q&A session
- Networking
- \$5 parking in the Marriott lot via voucher

Seating is limited - Advance registration is required

Register online today: <http://www.vita.virginia.gov/registration/swam/>

Call Beverley Coleman, Outreach Specialist, (804) 371-5998 for more information

Virginia Information Technologies Agency



NORTHROP GRUMMAN

DMBE
Virginia Department of Minority
Business Enterprise